



News

OpenLink Voted Technology Authority — Winning Most 1st Place Categories in Energy Risk Software Rankings 2012

1st Place in 13 Categories — Awards Include Best: Front Office System, Middle Office System, Risk Metrics, Product Coverage, Portfolio Management, and Degree of STP

New York — March 7, 2012 — OpenLink Financial, LLC (OpenLink), a leading provider of energy, commodities, trading, and risk management (CTRM/ETRM) solutions, which support the entire transaction lifecycle, announced today that it has been ranked first place in 13 categories in Energy Risk Magazine's 2012 industry survey. End-users from energy trading companies, oil/gas houses, utilities, energy producers, and many others voted to select the best vendors in the space.

Stella Farrington, Editor of Energy Risk magazine praised OpenLink with her comment, "OpenLink consistently places as the market leader in these rankings, this year winning the top spot in more categories than any other vendor, as well as placing first in Best Overall ETRM system. As the poll consists of voting by software users, OpenLink's high positioning again this year shows how popular the company is within the ETRM software space." Ken Knowles, EVP of Risk at OpenLink, noted, "We are pleased that our platform was acknowledged – from front to back – by the industry. OpenLink continues to invest in building and delivering unified solutions with unrivaled functionality to offer competitive advantages across our sophisticated and diverse ETRM client base."

Overall, OpenLink ranked highest in terms of number of votes cast and No. 1 placement in Markets, Functionality and Industries that it supports, including:

- 1st = Best Front Office System
- 1st = Best Middle Office System
- 1st = Risk Metrics
- 1st = Best Product Coverage
- 1st = Portfolio Management
- 1st = Market Risk: Oil
- 1st = Market Risk: Gas
- 1st = Market Risk: Power
- 1st = Integration of Different Data Sets
- 1st = Degree of STP
- 1st = Front Office and Trade Capture
- 1st = Best Knowledge in Market in which Software Operates
- 1st = Best Overall ETRM Platform

Wolfgang Ferse, EVP of Commodity and Energy Solutions at OpenLink added, "We are grateful and appreciative that the user community and Energy Risk Magazine acknowledge OpenLink as the market leader in the ETRM technology space. Our goal is to provide advanced decision-support and reporting around trading, risk management, inventory/storage management, transportation, thereby allowing our users to move beyond reacting to market changes and truly capitalize on market opportunities and options."

The Energy Risk survey assesses software vendors based on the functionality, usability, performance, and reliability of solutions by conducting an online poll of industry users of energy trading and risk management tools. The 2012 survey also focused on assessing solution attributes, such as adaptability to new markets and products, increased physical functionality, advances in analytics, degree of commodity coverage, and real-time functionality.

Risk metrics			
2012	2011	All votes	%
1	1	OpenLink	23.7
2	3	Allegro	12.5
3	4	SAS	10.5
4	2	SunGard	9.5
5	-	TriplePoint	8.2

Market risk: Power			
2012	2011	All votes	%
1	2	OpenLink	19.5
2	1	SunGard	17.0
3	4	Allegro	15.8
4	3	Triple Point	10.3
5	-	SAS	6.0

Degree of straight-through processing			
2012	2011	Vendors	%
1	1	OpenLink	18.1
2	3	Allegro	12.6
3	2	Triple Point	11.7
4	4	SunGard	9.7
5	-	Brady	9.2

Integration of different data sets			
2012	2011	All votes	%
1	1	OpenLink	17.6
2	2	Allegro	13.9
3		ZE PowerGroup	8.8
4	3	SunGard	7.7
5		TriplePoint	7.3

Market risk: Gas			
2012	2011	All votes	%
1	1	OpenLink	23.0
2	3	Allegro	18.1
3	4	Triple Point	11.3
4	2	SunGard	10.1
5	5	Murex	5.0

Market risk: Oil			
2012	2011	All votes	%
1	1	OpenLink	24.6
2	2	Triple Point	15.9
3	3=	SolArc	12.2
4	3=	Allegro	10.8
5		Amphora	8.0

Best product coverage			
2012	2011	All votes	%
1	1	OpenLink	24.4
2	3	Allegro	19.5
3	4	SunGard	9.8
4=	-	Fincad	7.3
4=	-	Brady	7.3

Best knowledge of the market in which the software operates			
2012	2011	Vendors	%
1	1	OpenLink	22.4
2	3	Allegro	16.9
3	5	Triple Point	8.3
4=	-	SunGard	6.6
4=	-	Pioneer Solutions	6.6

Portfolio management			
2012	2011	All votes	%
1	1	OpenLink	20.9
2	3	Allegro	13.6
3	4	SunGard	9.3
4	2	Triple Point	7.5
5	-	Pioneer Solutions	7.2

Front office and trade capture			
2012	2011	Vendors	%
1	1	OpenLink	23.3
2	2	Allegro	19.9
3	5	Triple Point	13.5
4	3	SunGard	7.1
5	-	Pioneer Solutions	6.8

Best front-office system			
2012	2011	Vendors	%
1	-	OpenLink	23.2
2	-	Allegro	16.8
3	-	Triple Point	13.8
4	-	SunGard	12.5
5	-	Amphora	7.2

Best middle-office system			
2012	2011	Vendors	%
1	-	OpenLink	22.6
2	-	Allegro	15.0
3	-	Triple Point	10.3
4	-	SunGard	8.6
5	-	Temenos	7.0

Best overall ETRM platform			
2012	2011	Vendors	%
1	1	OpenLink	28.8
2	2	Allegro	18.7
3	3	Triple Point	13.9
4	5	SunGard	11.7
5	-	Murex	9.8



About Energy Risk Magazine

Energy Risk is the leading intelligence on commodity risk management and trading. Providing essential coverage on the latest product and trading news, market trends, profiles, company reviews, roundtables and regulatory developments, as well as offering practical and theoretical insights into the most effective derivatives instruments and hedging strategies.

About OpenLink

Founded in 1992, OpenLink provides decision support software solutions for transaction lifecycle management. This encompasses financial and physical cross-asset trading, risk management, related operations processing and portfolio management for commodity, energy and financial services markets and industries globally.

OpenLink's client base of more than 540 clients worldwide includes 12 of the top 25 largest commodity and energy companies by market capitalization, eight of the largest financial institutions and 11 of the largest central banks, as well as major hedge funds, commodities companies and public utilities.

Headquartered on Long Island, New York and with offices in New York City, Houston, Dallas, Tulsa, London, Berlin, Vienna, São Paulo, Sydney, Singapore, Moscow and Toronto, and Dubai, OpenLink has more than 1,300 employees worldwide.

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